

SELECTED FINANCIAL DATA OF THE GROUP.

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billions of €

		Change compared to prior year % ^a	2013	2012 ^b	2011 ^b	2010
REVENUE AND EARNINGS						
Net revenue		3.4	60.1	58.2	58.7	62.4
Of which: domestic ^a	%	(2.1)	42.2	44.3	44.9	43.7
Of which: international ^a	%	2.1	57.8	55.7	55.1	56.3
Profit (loss) from operations (EBIT)		n. a.	4.9	(4.0)	5.6	5.5
Net profit (loss)		n. a.	0.9	(5.4)	0.5	1.7
Net profit (loss) (adjusted for special factors)		8.6	2.8	2.5	2.9	3.4
EBITDA ^{c,d}		(12.0)	15.8	18.0	20.0	17.3
EBITDA (adjusted for special factors) ^{c,d}		(3.1)	17.4	18.0	18.7	19.5
EBITDA margin (adjusted for special factors) ^a	%	(2.0)	28.9	30.9	31.8	31.2
PROFITABILITY						
ROCE		6.2	3.8	(2.4)	3.8	3.5
STATEMENT OF FINANCIAL POSITION						
Total assets		9.5	118.1	107.9	122.5	127.8
Shareholders' equity		5.0	32.1	30.5	40.0	43.0
Equity ratio ^a	%	(1.2)	27.1	28.3	32.7	33.7
Net debt ^d		6.1	39.1	36.9	40.1	42.3
Relative debt (Net debt/EBITDA (adjusted for special factors)) ^{a,c}		n. a.	2.2	2.1	2.1	2.2
CASH FLOWS						
Net cash from operating activities		(4.1)	13.0	13.6	16.2	14.7
Cash capex		31.3	(11.1)	(8.4)	(8.4)	(9.9)
Free cash flow (before dividend payments, spectrum investment) ^{d,e,f,g}		(26.2)	4.6	6.2	6.4	6.5
Net cash used in investing activities		(48.3)	(9.9)	(6.7)	(9.3)	(10.7)
Net cash from (used in) financing activities		n. a.	1.0	(6.6)	(6.0)	(6.4)
EMPLOYEES						
Average number of employees (full-time equivalents, without trainees)	thousands	(1.1)	230	232	240	252
Revenue per employee ^a	thousands of €	4.6	261.8	250.4	244.0	247.2
T-SHARE - KEY FIGURES						
Earnings per share (basic and diluted)	€	n. a.	0.21	(1.24)	0.13	0.39
Dividend per share	€	(28.6)	0.50	0.70	0.70	0.70
Total dividend ^h	billions of €	(26.4)	2.2	3.0	3.0	3.0
Total number of ordinary shares at the reporting date ⁱ	millions	3.0	4,451	4,321	4,321	4,321

	2009	2008	2007	2006	2005
	64.6	61.7	62.5	61.3	59.6
	43.4	46.8	49.1	52.9	57.4
	56.6	53.2	50.9	47.1	42.6
	6.0	7.0	5.3	5.3	7.6
	0.4	1.5	0.6	3.2	5.6
	3.4	3.4	3.0	3.9	4.7
	19.9	18.0	16.9	16.3	20.1
	20.7	19.5	19.3	19.4	20.7
	32.0	31.6	30.9	31.7	34.8
	3.9	-	-	-	-
	127.8	123.1	120.7	130.2	128.5
	41.9	43.1	45.2	49.7	48.6
	32.8	35.0	37.5	38.2	37.8
	40.9	38.2	37.2	39.6	38.6
	2.0	2.0	1.9	2.0	1.9
	15.8	15.4	13.7	14.2	15.1
	(9.2)	(8.7)	(8.0)	(11.8)	(9.3)
	7.0	7.0	6.6	3.0	6.2
	(8.6)	(11.4)	(8.1)	(14.3)	(10.1)
	(5.1)	(3.1)	(6.1)	(2.1)	(8.0)
	258	235	244	248	244
	250.8	262.5	256.5	246.9	244.3
	0.08	0.34	0.13	0.74	1.31
	0.78	0.78	0.78	0.72	0.72
	3.4	3.4	3.4	3.1	3.0
	4,361	4,361	4,361	4,361	4,198

^a Calculated on the basis of millions for the purpose of greater precision. Changes to percentages expressed as percentage points.

^b The prior-year comparatives were adjusted retrospectively due to the application of IAS 19 (amended) as of January 1, 2013. ROCE was only adjusted for 2012.

^c Deutsche Telekom defines EBITDA as profit/loss from operations before depreciation, amortization and impairment losses.

^d EBITDA, EBITDA adjusted for special factors, net debt, and free cash flow are non-GAAP figures not governed by the International Financial Reporting Standards (IFRS). They should not be viewed in isolation as an alternative to profit or loss from operations, net profit or loss, net cash from operating activities, the liabilities reported in the consolidated statement of financial position, or other Deutsche Telekom key performance indicators presented in accordance with IFRS. For detailed information and calculations, please refer to the section "Development of business in the Group" in the combined management report in this Annual Report, PAGE 78 ET SEQ.

^e Figures for 2006 include EUR 3.3 billion for the acquisition of licenses.

^f Since the beginning of the 2007 financial year, Deutsche Telekom has defined free cash flow as cash generated from operations less interest paid and net cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment. Prior-year figures have been adjusted accordingly.

^g And before PTC and AT&T transactions, and compensation payments for MetroPCS employees.

^h Subject to approval by the 2014 shareholders' meeting concerning the dividend payments for the 2013 financial year. For more detailed explanations, please refer to Note 28 "Dividend per share," PAGE 218.

ⁱ Including treasury shares held by Deutsche Telekom AG.